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## **PRESS RELEASE**

FOR IMMEDIATE RELEASE

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### **AES Technical Services Establishes Washington DC Office For Federal Govt Market**

(Peabody, MA. July 19, 2006) AES Corporation's Technical Services division announced today the appointment of Aaron Tesnow as Sales Manager for Government projects to accommodate the continued growth of the company.

Aaron Tesnow has been appointed Government Business Development Manager for AES' Technical Service Division. Based in Washington DC, he has the responsibility for identifying new opportunities for AES to serve its Government customers with needs for classified technical security integration services and security product components for overseas Govt facilities. In addition, he is responsible for supporting AES' range of existing customers and partners for AES' Technical Services and Government Products.

AES's Technical Services and Govt Products include:

- ✓ Integrated security system design and installation for overseas Govt facilities
- ✓ Security component design and manufacturing optimized for Govt requirements.
- ✓ A team of cleared American personnel able to work anywhere.

Customers for AES services and products include:

- ✓ Virtually every US embassy worldwide for the US State Dept,
- ✓ US Federal Agencies including the DoD, FBI, USAID, DEA, and FBIS
- ✓ Oil companies including BP, Mobil and Occidental Petroleum
- ✓ Constructions companies such as JA Jones, Perini, Zachry, Brown & Root.

Prior to joining AES, Mr. Tesnow held the roles of Business Development Manager and Sales Manager with ADT Fire and Security with many years of experience there. Mr. Tesnow managed the sales team, developed customer relationships and provided marketing and sales expertise to design and implement ADT's integrated security and

automated building solutions. These systems encompassed intrusion detection, card access, CCTV and fire systems technologies. Mr. Tesnow attended West Point Academy and holds a B.A. from James Madison University.

Please feel free to contact Aaron at

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For more than a quarter of a century, AES Technical Services has provided security systems and services for the US Government agencies and Commercial institutions in over 200 countries worldwide. Customers include Government Embassies, Oil Companies, Financial Institutions, Aerospace Companies, Utility Companies and Military Facilities.

AES services range from basic installation to complete assessment, design, procurement, installation, and testing of integrated physical and electronic security and communications systems that protect US personnel and classified information in locations around the world.

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